



ZENERGY
YOUR VIRTUAL UTILITY

Guaranteed Energy Savings Zero Upfront Cost

Zenergy Zero Cost Program™

Zenergy makes energy efficiency projects accessible to businesses and municipalities through our unique Zero Cost Program™. Enjoy the benefits of proven technologies that reduce total usage — without the upfront capital expenditure.

What is Zenergy?

Zenergy is a next-generation energy and technology company operating in the emerging smart energy, conservation, and utility industries.

Zenergy is customer-focused — we represent you in the energy planning, conservation, and buying process.

Zenergy uses proven energy conservation and efficiency technologies to deliver a guaranteed reduction in electricity, natural gas, and water consumption — typically from 20% to as much as 60%.

Zenergy's executive leadership possesses over 100 years of combined energy industry experience.

Turnkey Solution:

- Efficiency Assessment
- Installation
- Ongoing Maintenance of Retrofits/Controls
- Energy Services Sales

Benefits:

- Avoid Large Up-Front Cost
- Enjoy Increased Enterprise Value
- Positive Environmental Impact
- Positive Impact on Budget & Cash Flow



We believe in optimizing all of our facilities with the latest in efficient technologies and have wanted to undertake such a project for some time now. However, the costs for such large-scale sustainability projects are often exorbitant but thanks to Zenergy's Zero Cost Program, it is now feasible for businesses like ours.



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Zero Cost Program Frequently Asked Questions

1. How does the Zero Cost Program work with no upfront cost to my business?

Zenergy's Zero Cost Program™ uses a Managed Energy Services Agreement ("MESA"), where a portion of the savings you realize each month from the new technologies and efficiency upgrades installed at your facility is used to pay for the upgrades over time. Zenergy retains a portion of your utility savings in exchange for financing the upgraded technologies, retrofits and installation costs. After a specified repayment period, your business reaps all the financial rewards of the newly implemented technologies.

2. What are the criteria for my business to qualify for the Zero Cost Program?

Zenergy must guarantee a minimum of 15% potential savings to qualify any business. First, we will conduct an energy audit and a site survey to explore all avenues for potential savings and determine if your business does qualify.

3. How does the Program benefit my business financially?

With no out-of-pocket outlays, our Zero Cost Program dramatically reduces your water, natural gas, and electricity consumption by implementing proven conservation technologies, delivering immediate economic impact.

4. What kinds of efficiency upgrades are installed at my place of business?

The Program encompasses, but is not limited to, state-of-the-art smart controls, building automation systems, LED lighting solutions, refrigeration optimization, efficient water systems, EC motor controls, demand-side management, and load factor correction.

5. Does the Program require a loan and does it place a liability on my business?

No. Our Zero Cost Program is unique in that it allows you to upgrade your equipment without adding any financial risk to your business. Zenergy and your business enter a MESA that is paid for by the savings generated by your upgraded equipment.

4. What happens if any of my equipment malfunctions during the term of the MESA?

Zenergy is responsible for the maintenance of all installed equipment and upgrades during the full term of the MESA and often beyond, with lighting and smart control warranties available up to 10 years.

5. What is the typical timeline or ROI of the Program and how soon would my business begin to see savings?

On average, the process takes anywhere between 30 and 60 days, but it depends on how quickly your business submits all the required documents over to our Zero Cost Desk. Once your upgraded equipment is installed, your business will begin saving immediately from the resulting reduced energy consumption.

6. Do I have to switch my utility provider to Zenergy?

No. While, as a licensed Retail Electricity Provider (REP), we do also offer retail energy services in some states, your business does not have to use our utility services to be eligible for our Zero Cost Program. If you so choose, you may continue to use your existing utility provider; that decision is entirely up to you.

7. What documents do I need to provide to get started?

You will need to submit a Letter of Agency, utility bill copies per location, two years worth of financials, including P&L and balance sheets. Ideally, you will work with our Zero Cost Desk to submit the required documents within the first 15 days.

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